

Who NEEDS an Appraisal?

Lenders need a Certified Machinery & Equipment Appraisal in support of loan decisions. In fact, the SBA's SOPs require a "qualified" appraisal by a "qualified" appraiser.

CPAs need a Certified Machinery & Equipment Appraisal pursuant to AICPA's Standards of Valuation #1 in addition to the Pension Protection Act of 2006 and the Council of Foundations.

Attorneys need a Certified Machinery & Equipment Appraisal for divorce dissolution and litigation to substantiate accurate and realistic values that will withstand court and IRS scrutiny.

Business Owners need a Certified Machinery & Equipment Appraisal for insurable value, selling, financing, buying, expansion, partnership dissolution, property taxes, Pension Protection Act of 2006, and converting from a C Corp to S Corp.



The Certified Machinery & Equipment Appraisers at Keystone Business Ventures, Inc. will help you avoid the pitfalls of an unqualified and unsubstantiated machinery and equipment appraisal.

For a free consultation, give us a call at 570-322-3300. As always, the call and any of our appraisal services will remain confidential.

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Confidential Business Valuations - Strategic Mergers & Acquisitions - Corporate Real Estate Appraisals

CERTIFIED MACHINERY & EQUIPMENT APPRAISAL GUIDE



**USPAP
SBA
IRS
COMPLIANT**

Keystone Business Ventures, Inc.
Machinery & Equipment Appraisals

CERTIFIED APPRAISAL

Why trust the value of your Machinery and Equipment to just anyone?

You should not trust just anyone with determining a value for your machinery and equipment. Why? That is a great question, and we are glad that you asked!

Determining a value for machinery and equipment should be done by a “qualified” and “certified” professional. An Appraiser that has proven experience, professionalism, and most importantly, is certified.



You also should make sure that the appraisal company that you work with is USPAP compliant and prepares a Certified Machinery & Equipment Appraisal mandated by the IRS, CPAs, lenders, and the U.S. Small Business Administration. That way, you are assured that you are working with an industry leader who is a respected provider widely accepted and sought after by other professionals.

The Certified Machinery & Equipment Appraisers (CMEA) at Keystone Business Ventures, Inc. are widely known as a respected industry leader. Backed by experience and certification, our certified appraisals are prepared according to the ethics and reporting mandated by the Uniform Standards of Professional Appraisal Practice (USPAP), promulgated by Congress and the Appraisal Foundation. It is the leading authoritative source for appraisals.



BEWARE! Not all Appraisal Reports are created equal!

If you guess, rely on the word of a non-certified person (auctioneer or dealer), who may have a hidden agenda, or rely on a depreciation schedule, you should know that the values may be inaccurate and unsubstantiated!

The Certified Professionals at Keystone Business Ventures, Inc. deliver a comprehensive and detailed Certified Machinery & Equipment Appraisal Report that is accurate, defensible, descriptive, and irrefutable. Our Certified Appraisal Report includes but is not limited to market conditions, economic conditions, photographs, model and serial numbers, and other descriptive information that will withstand scrutiny. Our assignment of value is based on extensive research, personal inspection, and contact with manufacturers and suppliers to determine the “fit” within the marketplace and what the machinery and equipment is really worth.

Therefore, you can expect to receive a Certified Machinery & Equipment Appraisal that is defensible, irrefutable, and will withstand scrutiny.

The Problem with Surface Level Information

Oftentimes the public relies on surface level information from an appraiser which does not give an indication as to the level of accuracy, competency, or reliability.

The purpose of the “Code of Ethics & Competency” Appraiser Awareness Program is to protect the public from unsubstantiated or questionable machinery and equipment appraisals. Our seal serves to alert the public to the documentation we know is necessary to prove that an appraiser is competent. This assures an appraisal will be accurate, defensible, irrefutable, substantiated, and will withstand scrutiny.



We are an advocate for the appraisal and in so doing are committed to preserving the public trust!

If a machinery and equipment appraiser does not meet these standards, your best course of action is to continue to look for an appraiser that does!

Do you need an appraiser?

If you answer “YES” to any of the following situations, you absolutely need an independent third party CMEA appraisal...

Buy/Sell Agreements	Business Valuations
Loans/Refinancing	Leases
Trust/Estate Planning	Gift Planning
Divorce Settlement	Foreclosure
Partnership Dissolution	1031 Exchange
Convert C to S Corp	Bankruptcy
Cost Allocation	Sarbanes Oxley
Pension Protection Act	Retirement Planning
Mergers & Acquisitions	FASB 141/142