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Keystone Business Ventures, Inc.

*Certified Business Valuations – Certified Machinery & Equipment Appraisals
Strategic Merger & Acquisition Advisory – Commercial Real Estate Investments*

Certified Machinery & Equipment Appraisal Guide

Certified Appraisal

Determining a value for machinery and equipment should be done by a “qualified” and “certified” professional. An Appraiser that has proven experience, professionalism, and most importantly, is certified.

The Certified Machinery & Equipment Appraisers (CMEA) at *Keystone Business Ventures, Inc.* are widely known as a respected industry leader. Backed by experience and certification, our certified appraisals are prepared according to the ethics and reporting mandated by the Uniform Standards of Professional Appraisal Practice (USPAP), promulgated by Congress and the Appraisal Foundation. It is the leading authoritative source for appraisals.

BEWARE! Not all Appraisal Reports are Created Equal!

If you guess, rely on the word of a non-certified person (auctioneer or dealer), who may have a hidden agenda, or rely on a depreciation schedule, you should know that the values may be inaccurate and unsubstantiated!

The Certified Professionals at *Keystone Business Ventures, Inc.* deliver a comprehensive and detailed Certified Machinery & Equipment Appraisal Report that is accurate, defensible, descriptive, and irrefutable. Our Certified Appraisal Report includes but is not limited to:

- Market Conditions
- Economic Conditions
- Photographs
- Model and serial numbers
- Other descriptive information that will withstand scrutiny.



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Williamsport, PA 17701
(570) 322-3300 (Office/Fax)
www.KBVINC.com





**Valuations
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Our assignment of value is based on extensive research, personal inspection, and contact with manufacturers and suppliers to determine the “fit” within the marketplace and what the machinery and equipment is really, worth.

Therefore, you can expect to receive a Certified Machinery & Equipment Appraisal that is defensible, irrefutable, and will withstand scrutiny.

The Problem with Surface Level Information

Oftentimes the public relies on surface level information from an appraiser which does not give an indication as to the level of accuracy, competency, or reliability. The purpose of the “Code of Ethics & Competency” Appraiser Awareness Program is to protect the public from unsubstantiated or questionable machinery and equipment appraisals. Our seal serves to alert the public to the documentation we know is necessary to prove that an appraiser is competent. This assures an appraisal will be accurate, defensible, irrefutable, substantiated, and will withstand scrutiny.

If a machinery and equipment appraiser does not meet these standards, your best course of action is to continue to look for an appraiser that does!

Do you need an Appraiser?

If you answer “YES” to any of the following situations, you will absolutely need an independent third party CMEA appraisal...

- Buy/Sell Agreements
- Business Valuations
- Loans/Refinancing
- Leases
- Trust/Estate Planning
- Gift Planning
- Divorce Settlement
- Foreclosure
- Partnership Dissolution
- 1031 Exchange
- Convert C to S Corp
- Bankruptcy
- Cost Allocation
- Sarbanes Oxley
- Pension Protection Act
- Retirement Planning
- Mergers & Acquisitions
- FASB 141/142



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Who NEEDS an Appraisal?

- **Lenders** need a Certified Machinery & Equipment Appraisal in support of loan decisions. In fact, the SBA's SOPs require a "qualified" appraisal by a "qualified" appraiser.
- **CPAs** need a Certified Machinery & Equipment Appraisal pursuant to AICPA's Standards of Valuation #1 in addition to the Pension Protection Act of 2006 and the Council of Foundations.
- **Attorneys** need a Certified Machinery & Equipment Appraisal for divorce dissolution and litigation to substantiate accurate and realistic values that will withstand court and IRS scrutiny.
- **Business Owners** need a Certified Machinery Appraisal for insurable value, selling, buying, expansion, partnership dissolution, Pension Protection Act of 2006, and converting S Corp.

The Certified Machinery & Equipment **Keystone Business Ventures, Inc.** will help you of an unqualified and unsubstantiated machinery appraisal.



& Equipment financing, property taxes, from a C Corp to

Appraisers at avoid the pitfalls and equipment

For a free consultation, give us a call at 570-322-3300. As always, the call and any of our appraisal services will remain confidential.



**NEBB
INSTITUTE**

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